

## Message Text

CONFIDENTIAL

PAGE 01 PARIS 05925 01 OF 02 221316Z  
ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 CIAE-00 DODE-00 NSAE-00  
NSCE-00 SSO-00 USIE-00 INRE-00 CAB-02 COME-00  
DOTE-00 INR-10 FAA-00 L-03 SS-15 PM-05 SP-02  
PA-01 AF-10 ARA-10 EA-10 NEA-10 OIC-02 /101 W  
-----115869 221324Z /41

O R 221315Z FEB 78  
FM AMEMBASSY PARIS  
TO SECSTATE WASHDC IMMEDIATE 6918  
INFO AMEMBASSY LONDON  
AMEMBASSY THE HAGUE  
AMEMBASSY BRUSSELS  
AMEMBASSY BONN  
AMEMBASSY BERN

C O N F I D E N T I A L SECTION 01 OF 02 PARIS 05925

E. O. 11652:GDS  
TAGS: EAIR, ECAC  
SUBJECT: CIVAIR: ECAC MEETING ON FARES AND CHARTERS

REF: STATE 041523

1. ECAC SECRETARIAT (DOZ AND ROPARS) REVIEWED RESULTS  
OF FEBRUARY 15-17 DIRECTORS GENERAL MEETING WITH  
CIVIL AIR ATTACHE LATE FEBRUARY 21. MEETING WAS  
ATTENDED BY 18 OF 21 COUNTRIES. YUGOSLAVIA, ICELAND  
AND AUSTRIA WERE ABSENT.

2. WE HAVE ALREADY TRANSMITTED COPY OF FARES RESOLUTION  
(PARIS 05718) WHICH DOZ NOTED WAS PASSED UNANIMOUSLY  
(17-0-1). AT LAST MINUTE ITALY ASKED TO BE RECORDED  
AS ABSTAINING, BUT GAVE NO REASON. NETHERLANDS PUT  
ON RECORD A COMMENT STATING IT WOULD OPPOSE ANY  
TYPE OF FARE LIMITED TO THIRD AND FOURTH FREEDOM  
OPERATIONS (I.E., POINT TO POINT FARES WHICH DO NOT  
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 PARIS 05925 01 OF 02 221316Z

ALLOW INTERLINING TO FIFTH FREEDOM POINTS). THE U.K.  
MADE A RESERVATION WITH RESPECT TO POSSIBLE LOS ANGELS-  
LONDON SKYTRAIN TYPE SERVICE.

3. WITH RESPECT TO PARA 1 OF THE RESOLUTION, BELGIUM  
AND ITALY ARE CONSIDERED THE MAIN TARGETS. ECAC HOPES  
SABENA WILL NOT FILE BUDGET FARE TO ATLANTA

CORRESPONDING TO THAT ALREADY FILED TO NEW YORK, AND THAT BUDGET FARES WILL NOT BE ALLOWED TO MILAN WHERE THEY WOULD COMPETE WITH SERVICE TO SWITZERLAND AND SOUTHWEST FRANCE (NICE AREA). PARA 3 IS AIMED AT UN-SPECIFIED AIRLINES WHO ARE FILING BUDGET TYPE FARES WHICH ALLOW PASSENGER TO STATE A PREFERENCE FOR A PARTICULAR DAY IN THE WEEK. PARA 4 RECOGNIZES THE IMPOSSIBILITY OF GETTING ANY IATA AGREEMENT FOR SUMMER 1978, BUT IT INTENDED TO BE VEHICLE FOR PUSHING EUROPEAN CARRIERS TO START EARLY ATTEMPTS TO REACH AGREEMENT FOR NEXT WINTER AND FOR SUMMER OF 1979.

4. WITH RESPECT TO CHARTERS DG'S FINALIZED REVISIONS OF 1975 RECOMMENDATIONS. COPY OF PRELIMINARY VERSION DOZ SAID WAS SENT STATE DEPARTMENT (BILLER) IN DECEMBER AND FINAL VERSION WILL BE AVAILABLE IN FEW WEEKS. WITH RESPECT TO PRELISTING 45 DAYS WAS ADOPTED AS ECAC STANDARD RULE. HOWEVER, UK AND IRELAND TOOK EXCEPTION IN FAVOR OF A 30 DAY PERIOD, SPAIN AND AUSTRIA WENT FOR 15 DAYS. NONE OF THE COUNTRIES WOULD

CONFIDENTIAL

NNN

CONFIDENTIAL

PAGE 01 PARIS 05925 02 OF 02 221320Z

ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00  
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03  
NSCE-00 SSO-00 USIE-00 INRE-00 SS-15 PM-05 SP-02  
PA-01 AF-10 ARA-10 EA-10 NEA-10 OIC-02 /101 W  
-----115883 221324Z /45

O R 221315Z FEB 78

FM AMEMBASSY PARIS

TO SECSTATE WASHDC IMMEDIATE 6919

INFO AMEMBASSY LONDON

AMEMBASSY THE HAGUE

AMEMBASSY BRUSSELS

AMEMBASSY BONN

AMEMBASSY BERN

C O N F I D E N T I A L SECTION 02 OF 02 PARIS 05925

ALLOW FILL-UP RIGHTS EXCEPT GREECE WHICH STATED IT  
WOULD ALLOW 7 1/2 PERCENT SUBSTITUTION UP TO 7 1/2  
DAYS BEFORE THE FLIGHT.

5. WE HAVE NOT BEEN ABLE TO DISCUSS THE MEETING YET  
WITH FRENCH AUTHORITIES. HOWEVER, WE OBTAINED IM-  
PRESSION THAT FRENCH WERE AMONG THE MOST ADAMANT ON  
BOTH FARES AND CHARTER QUESTIONS. IN THIS CONNECTION,  
A U.S. CARRIER REPRESENTATIVE TOLD CIVIL AIR ATTACHE  
FEBRUARY 21 OF UNPUBLISHED SPEECH GIVEN PREVIOUS WEEK  
BY CLAUDE ABRAHAM (DIRECTOR GENERAL OF CIVIL AVIATION --  
WHO COMBINES THE SUPERVISION OF CAB AND FAA FUNCTIONS  
IN FRANCE) TO PARIS ASSOCIATION OF FOREIGN AIRLINE  
REPRESENTATIVES. ABRAHAM REPORTEDLY STRONGLY ATTACKED  
THE LOW FARE EMPHASIS OF BOTH THE USG AND OF AMERICAN  
CARRIERS, AND URGED THE EUROPEAN AIRLINES TO COMBINE  
MORE EFFECTIVELY TO RESIST THESE INITIATIVES. WE ARE  
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 PARIS 05925 02 OF 02 221320Z

TRYING TO GET COPY OF SPEECH OR OF NOTES THEREON AND,  
IF SO, WILL REPORT FURTHER.

6. COMMENT: DOZ OFFERED PERSONAL VIEW THAT ECAC  
OBJECTIVES AT FORTHCOMING DISCUSSIONS WILL BE TO GET  
SOME KIND OF USG COMMITMENT TO PROMOTE IATA AGREEMENTS  
STARTING AGAIN IN THE WINTER OF 1978-79, BUT AT THE  
MOMENT NO SPECIFIC PROPOSAL HAS BEEN DEVELOPED. SHOULD  
USG BE UNWILLING TO COMMIT ITSELF HE THINKS ECAC WILL  
THEN ATTEMPT TO GET USG TO AGREE TO PROMOTE CAPACITY  
RESTRAINT ON THE NORTH ATLANTIC.

HARTMAN

CONFIDENTIAL

NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MEETINGS, AVIATION AGREEMENTS, AIR FARES, SUPPLEMENTAL AIRLINES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 22 feb 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978PARIS05925  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780079-1194  
**Format:** TEL  
**From:** PARIS  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780228/aaaaaxlg.tel  
**Line Count:** 151  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** b61c2bd2-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 STATE 41523  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 17 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3521887  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CIVAIR: ECAC MEETING ON FARES AND CHARTERS  
**TAGS:** EAIR, ECAC  
**To:** STATE  
**Type:** TE  
**vdkvgwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/b61c2bd2-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014